



<https://systechlogic.com/job/sales-closer-hybrid/>

Sales Closer (Hybrid)

Description

Are you a confident communicator with a proven ability to close high-value deals? We're looking for an experienced **Sales Closer** who can convert qualified leads into long-term clients and help drive our agency's growth.

Responsibilities

- Conduct discovery and sales calls with qualified prospects.
- Understand client requirements and recommend suitable digital solutions.
- Close deals for website development, software development, AI automation, SEO, PPC, branding, and digital marketing services.
- Handle negotiations and overcome objections professionally.
- Prepare proposals and follow up until contracts are signed.
- Maintain accurate sales records and pipeline updates in the CRM.
- Collaborate with the marketing and project teams for smooth client onboarding.
- Consistently achieve monthly sales and revenue targets.

Qualifications

- Minimum **2 years of experience** in B2B sales closing (preferably in an IT or digital agency).
- Excellent English communication and presentation skills.
- Strong negotiation and objection-handling abilities.
- Experience selling web development, software, SaaS, AI, or digital marketing services is highly preferred.
- Self-motivated, target-driven, and results-oriented.
- Familiarity with CRM systems and online meeting platforms.

Job Benefits

- Competitive base salary.
- Attractive commission structure with uncapped earning potential.
- Performance-based incentives.
- Career growth opportunities.
- Supportive and collaborative work environment.
- Opportunity to work with international clients.

Employment Type

Full-time

Job Location

SUITE NO.614, LOCATED ON SIXTH FLOOR, Caesar's Tower, MAIN SHAHRAH-E-FAISAL, 76000, Karachi, Sindh, Pakistan

Date posted

July 29, 2026